

Harilal Bhaskar

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Harilal is an IIM Alumnus, Honorary Mentor (ACIC), Honorary Mentor GIET University, Mentor Of Change (AIM), Ex Incubator CEO(AIC), Business Coach, Incubator and Startup Consultant and a Trainer, Harilal combines a decade of corporate, entrepreneurial business, training and consulting experience, all with a great passion to help people to be more competitive and successful. At the moment, Harilal serves as IPTIF's CEO.

He is a seasoned Management Executive with outstanding leadership expertise as corporate planning, Management consulting, Marketing, Operations, and Finance. He is a highly experienced Corporate Strategy Implementation Consultant, who brings in his immense knowledge to the advantage of many corporate and professionals.

Harilal is a B.Tech graduate in Computer Science from the government engineering college, Thrissur. He also holds postgraduate degrees from IIM Kozhikode, the equivalent of an M.Phil. from AIMA, and completed Ph.D. programme From AMU.

Harilal began his career as a software engineer (Siemens-Bangalore) and worked as a business analyst and project manager, commendably owning the complete responsibility of managing new business units in the past.

He has been able to keep a sharp focus on the Top and Bottom Line requirements. Further, he has excelled in Business Development in numerous countries; in, US, EU, APAC by consistent and Strategic analysis of the market, customer preferences, competitor activities and Presale in a dynamic environment.

His confidence, courage and strength of character, tempered with a brilliant academic record, have enabled his companies to scale ever-greater heights. He is persistent yet patient and his persuasive communication skills compel and motivate a listener to find a common goal with him and align with his vision. A strong believer in results, his track record bears testimony to the fact that he is a man who can be counted on to bring about an invigorating change in any organization.

Harilal has been fortunate enough to associate with organizations like IBM, Siemens, BMW NA, CSC, CTS - all respected and huge names in their domains. Most of the learning in these opportunities were related to Management, processes, team working, Training, organizational dynamics etc. He has also been associated with medium organizations like Healthcare partners (LA, USA) and KEPL and various Startups (As a consultant) in Denmark/EU. The thrust here was action more than learning. One is given the liberty to set the direction, build and own teams, make mistakes, learn and continuously deliver.

As part of these roles, he had handled teams of 30 to 300 members, at various instances with the responsibility of the bottom line. On both national and international levels, he has done SBU Management, Project & Program Management, Pre-sales, Sales, Marketing, HR, Operations, Financial Analysis. Needless to mention budgeting, appraisals, recruitment, administration were part of these roles.

Widely travelled, Harilal imbibes within him the spirit of a learner who welcomes and values the input and contribution of others and learns as much as he teaches.