

MINUTES OF THE 9th HUB GOVERNING BODY MEETING HELD ON JULY 01, 2024

The following members were present during the 9th Hub Governing Body (HGB) meeting of iHub Anubhuti-IIITD Foundation (iHub Anubhuti) held in Hybrid mode (ZOOM and Board Room, 7th Floor, R&D building, IIITD) on July 01, 2024, at 12:00 noon.

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|----|--------------------|------------------------------------|
| 1. | Dr. Ranjan Bose | Chairman & Director, iHub Anubhuti |
| 2. | Dr. Uday Desai | Member |
| 3. | Dr. Manish Gupta | Member |
| 4. | Ms. Debajani Ghosh | Member |

Invitees

- | | | |
|----|---------------------------|-----------------------------------|
| 1. | Prof. Vikram Goyal | Project Director, iHub Anubhuti |
| 2. | Ms. Rajni Kushwaha | Junior Analyst, FFT Division, DST |
| 3. | Ms. Tanushri Sharma | Scientist 'C', DST |
| 4. | Mr. Rajeev B Pandey | CEO (Interim), iHub Anubhuti |
| 5. | Mr. Saurabh Kumar Chaubey | Director (EED), iHub Anubhuti |
| 6. | Mr. Pankaj Jain | Assistant Manager, iHub Anubhuti |

Leave of Absence

The following members could not attend the meeting due to their prior commitments and were granted leave of absence:

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|----|------------------------|--|
| 1. | Dr. Venkat Padmanabhan | Member |
| 2. | Dr. Pushpendra Singh | Member & Project Director, iHub Anubhuti |
| 3. | Dr. Ekta Kapoor | Member |
| 4. | Dr. Narendra Ahuja | Member |
| 5. | Mr. Ajai Chowdhry | Member |

Prof. Ranjan Bose welcomed all present to the 9th HGB meeting.

The following points were addressed during the meeting:

1. Previous HGB meeting action items:

1. Mr. Rajeev Pandey updated HGB members about the action items of the previous HGB meeting and the status of iHub Anubhuti's currently running items.
2. The updates given to HGB members regarding the action items of the previous HGB meeting were:
 - a) Five or Six things are measurable values that iHub Anubhuti created.
 - b) Commercial partners identified by iHub Anubhuti are engaged in developing various solutions.
 - c) Breakups of the start-up data are needed to clarify funding/valuation.
 - d) Top two or Three impactful technologies that have some value created by iHub Anubhuti.

2. Update on TiH Synopsis

- Mr. Rajeev Pandey updated that iHub Anubhuti is:
 1. Updated NM-ICPS Compliance as per Mission Directives.
 2. Strategy approach to become a self-sustainable business Unit in the absence of existing Funding Channels.
 3. To establish iHub Anubhuti-IIITD Foundation as a Respected and Trustworthy Brand.

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3. Update on Key Achievements

- Mr. Rajeev Pandey updated the following key achievements of iHub Anubhuti since the last HGB:
 1. Development of the Google Centre of Excellence (CoE) with BHASHINI (MeitY) and Google PaaS Credits for AI enable start-ups up to USD 9,000 for start-up promotion.
 2. On Going: Assam Govt Project for Digitalization of Land Records and Revenue (32 Cr. In Four Phases / 2 Yrs) – delivered through manpower augmentation services, phase I, successfully completed.
 3. MoU and Contract with NHAI – IIITD for AI-enabled highways Road Signals Safety and Maintenance and facilitated by iHub Anubhuti.
 4. AI Chatbot Successfully deployed at the Ministry of Rural Development (MoRD).
 5. In Principle, Approval for Go-Ahead by the Delhi Govt for One Year Training Calendar on emerging technologies (in the process of cabinet approval on a nomination basis).
 6. Onboarded more than 14 Technology partners for Joint Collaboration with iHub Anubhuti
 7. Over 30 Cr.+ of Qualified Opportunities in Pipeline.
 8. Development of State-of-Art “Incubation Centre”
 9. Signed an MoU with NASSCOM Start-ups, Windrose, Mazumdar Shaw, BDO Global, and Infinite to promote research, innovations, and start-ups.
 10. Sanctioned 5 Cr. funds from Start-up India Seed Fund Support (SISFS) and received 2.1 Cr.
 11. Received 35 Lakhs CSR fund from HDFC to support the Govt. Tech Start-ups.
 12. In Discussion with Mizoram for infusing AI-based Learning for Education at the state level.
 13. Revenue generation up from FY23-24 (1.03 Lakhs) to Q1 FY24-25 (6.32 Cr) + and Counting

He also mentioned that iHub Anubhuti presented itself in the TIPS 4.0 and secured a score of 72.5 out of 100, and key areas of improvements in technology development, job creation, and approach are being addressed.

4. Update on NMICPS Targets:

- Mr. Rajeev Pandey informed the members regarding the targets achieved by iHub Anubhuti set under NMICPS.

- **Comments of Prof. Uday Desai**

iHub Anubhuti should focus on the GCC, DIAL, Professor and Chair Professor to achieve the targets, as iHub Anubhuti is already good with start-ups and UG/PG fellowships.

- **Comments of Ms. Debjani Ghosh**

iHub Anubhuti may focus on tier-2, Non-IITD, or Non-IIITD universities for these schemes.

iHub Anubhuti needs to show some technological breakthroughs that can impact society for future use cases.

Prof. Vikram Goyal mentioned that we are already working on some breakthrough projects and will present them in the next meeting.

iHub Anubhuti must prioritize identifying project use cases by engaging stakeholders, conducting thorough market research, and performing feasibility analyses to align with strategic objectives and ensure impactful outcomes.

- **Discussion of Dr. Manish Gupta**

Prof. Vikram Goyal answered Dr. Gupta that iHub Anubhuti is working with the researchers of IIIT Delhi to get some commercially able projects. iHub Anubhuti will get some in front of members in front of members in the next meeting.

iHub Anubhuti may present the top three (03) technologies at most.

iHub Anubhuti needs to check with Prof. Milan Soni at IIT Bombay to check the work synergy and how iHub Anubhuti can be a part of his ongoing technology.

5. Update on Novel Technologies

- Mr. Rajeev Pandey updated the HGB members that iHub Anubhuti are working with a few novel technologies that may impact society. A few are going to be deployed. iHub Anubhuti will leverage these technologies and update members at the next meeting.

6. Update on strategy

- Mr. Rajeev Pandey updated the HGB members that iHub Anubhuti is working on various models such as:
 - Technology as an Advisory Service.
 - Incubation as a Service
 - Custom Development
 - Capacity Building / Upskilling
 - High Skill Development Programs are pursuant to creating self-sustainability without internal funding.
 - Startups
 - Medical Cobotics Centre (MCC)
 - Other alternate revenue channels

The members of HGB appreciated the progress made by iHub Anubhuti on self-sustainable strategies.

7. Update on the Technology Product Division

- Mr Rajeev Pandey updated the HGB members that iHub Anubhuti is working on various Technology Initiatives such as:
 1. Participate in product development and consulting engagements in cognitive computing and social sensing in areas of health, law, education, and self-sustainability.
 2. Participate in IT Govt. Consulting Engagements as IT Advisory Services (Consulting, DPR/RFP, PMU Services).
 3. Participate in solving problem statements for the Indian federal government.
 4. Contribute to Pre-Sales solutions of Key Opportunities.
 5. Participate in Startup Selection and Technology Advisory for Incubated Startups.
 6. Budgeted as a Shared Pool (Product Development, Incubation, Consulting).

8. Update on the On-Going Technology Projects

- Mr Rajeev Pandey updated the HGB members that iHub Anubhuti is working on various ongoing Technology Projects such as:
 1. Working on Five Problem Statements with the Ministry of Rural and Development (MoRD).
 2. MoRD Chatbot Deployed and Live.
 3. Working on Meghalaya Govt. Chatbot.
 4. Inception: Data Analytics Platform for CM Dashboard.

9. Update on the Digital Transformation Services

- Mr Rajeev Pandey updated the HGB members that iHub Anubhuti is working on various ongoing Digital Transformation Services such as:
 1. Leverage Govt. "One Government" MeitY Funded Initiative.
 2. Leverage SDG Funded Initiatives of States /UT.
 3. Leveraging IndEA (All India Enterprise Architecture) – De facto: Approved by MeitY for Govt. Projects.
 4. Consulting and PMU Opportunity.
 5. Executed through Empaneled Technology Partners

The members of HGB appreciated the progress made by iHub Anubhuti in the area of digital transformations.

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10. Update on the Incubation as a Service

- Mr Rajeev Pandey updated the HGB members regarding the incubation as service and a detailed overview:
 1. Infusion of Physical Seats as Part of the Incubation Process.
 2. Physical Incubation backed by Google PaaS Credits, Technology Mentorship by Experts in relevant fields, Marketing and Client Outreach.
 3. Incubation Capability enhancement through Google CoE, BDO Global, and IBM Startup Accelerator Programs.
 4. Post Incubation Support through Contract Services.
 5. All Investments are backed by Market Research and Demand Forecasts.
 6. Provision of 65+ Incubation Seats on the New Office Floor with Three Offerings.

Comment of Dr. Uday Desai

iHub Anubhuti will need to check with other incubators to get various models to understand the incubation plans more deeply.

Prof. Vikram Goyal mentioned that the incubation space is still in development and will take around 02 or 03 months to develop.

Comment of Ms. Debjani Ghosh

What differentiation can iHub Anubhuti provide to start-ups except for location, and iHub Anubhuti does not need to work as a co-working space?

Prof. Vikram Goyal mentioned that the space is still under development and is working to create a technology innovation hub where technology meets and works as a bridge between Government, Academicians, and Industries.

11. Other Updates:

- Mr Rajeev Pandey updated the HGB members regarding Capacity-building programs such as Client - Delhi Govt (Year Upskilling Program Calendar) and Mizoram State Education.
- He also mentioned that iHub Anubhuti onboarded more than 14 technology partners through our multiple opportunities. iHub Anubhuti Google CoE, Video Global, MoU with NASSCOM Start-ups, and working for IBM accelerator program to enhance our go-to-market strategy.

12. iHub Anubhuti's Financial Updates

- Mr. Rajeev Pandey updated that iHub Anubhuti has utilized all funds received from the DST and is waiting for the next tranche.
- **Discussion with Ms. Prof. Bose**
- Prof. Ranjan Bose mentioned that iHub Anubhuti is continuously suffering due to an absence of funding. A lot of vendor payments, stipends, and release of fellowships are pending, which is crucial to handle for iHub Anubhuti.
- **Comments of Ms. Rajni Kushwaha**
- Ms. Rajni Kushwaha assured us that the next tranche of iHub Anubhuti will be released next week.

The following items are discussed as action items:

- The committee advised that further investment should be made after proper market research and demand forecast leading to commercialization and/ or impact on society.
- iHub Anubhuti should focus on the GCC, DIAL, Professor and Chair Professor to achieve the targets, as iHub Anubhuti is already good with start-ups and UG/PG fellowships
- iHub Anubhuti may focus on tier-2, Non-IITD, or Non-IIITD universities for these schemes.
- iHub Anubhuti needs to show some technological breakthroughs that can impact society.

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- iHub Anubhuti needs to identify the project use cases first.
- iHub Anubhuti must present the top three (03) technologies at most.
- iHub Anubhuti needs to check with Prof. Milan Soni at IIT Bombay to check the work synergy and how iHub Anubhuti can be a part of his ongoing technology.

The meeting ended with thanks by the Chairman.

 23/07/2024

Recorded by:
Pankaj Jain
Assistant Manager

 23/07/2024

Proposed by
Mr. Rajeev Pandey
(CEO, Interim)



Approved by
Prof. Ranjan Bose
(Chairman)

Minutes of the Meeting | Ninth (9th) HGB Meeting of iHub Anubhuti-IIITD Foundation

4 messages

Pankaj Jain <operations@ihub-anubhuti-iiitd.org>

13 July 2024 at 17:

To: CEO iHub Anubhuti IIITD Foundation <ceo@ihub-anubhuti-iiitd.org>, Rajeev Pandey <rajeev.pandey@ihub-anubhuti-iiitd.org>, Ranjan Bose <bose@iiitd.ac.in>, "Prof. Uday B Desai" <ubdesai@gmail.com>, ekta.kapoor@nic.in, n-ahuja@illinois.edu, ajai@ajaichowdhry.in, debjani@nasscom.in, Manish Gupta <manishgupt@google.com>, padmanab@microsoft.com, director@iiitd.ac.in, Pushpendra Singh <psingh@iiitd.ac.in>, Rajani Kushwaha <rajani@dbt.nic.in>
Cc: Vikram Goyal <vikram@iiitd.ac.in>, Saurabh Chaubey <saurabh@ihub-anubhuti-iiitd.org>, Vinod Kumar <vinod@iiitd.ac.in>, saurabh.kumar88@nic.in, kavita@ajaichowdhry.in, aruna@nasscom.in, Ameena Khaleel <ameenak@google.com>

Dear All,

Greetings of the day.

Thank you for joining the 9th HGB meeting of the iHub Anubhuti-IIITD Foundation. It was a great pleasure for us to gain insights and valuable inputs, contributing to the success of the HGB and iHub Anubhuti.

I have drafted the Minutes of Meeting (MoM) for the 9th HGB meeting. Kindly review the attached MoM and provide your feedback using track changes mode, if any, or approve it by Friday, July 19, 2024.

For any other information/ queries, please let me know.

Looking forward to hearing from you.



Pankaj Jain
Assistant Manager
iHub Anubhuti-IIITD Foundation

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☎ +91 9650163188





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Pankaj Jain <operations@ihub-anubhuti-iiitd.org>

18 July 2024 at 12:

To: CEO iHub Anubhuti IIITD Foundation <ceo@ihub-anubhuti-iiitd.org>, Rajeev Pandey <rajeev.pandey@ihub-anubhuti-iiitd.org>, Ranjan Bose <bose@iiitd.ac.in>, "Prof. Uday B Desai" <ubdesai@gmail.com>, ekta.kapoor@nic.in, n-ahuja@illinois.edu, ajai@ajaichowdhry.in, debjani@nasscom.in, Manish Gupta <manishgupt@google.com>, padmanab@microsoft.com, director@iiitd.ac.in, Pushpendra Singh <psingh@iiitd.ac.in>, Rajani Kushwaha <rajani@dbt.nic.in>
Cc: Vikram Goyal <vikram@iiitd.ac.in>, Saurabh Chaubey <saurabh@ihub-anubhuti-iiitd.org>, Vinod Kumar <vinod@iiitd.ac.in>, saurabh.kumar88@nic.in, kavita@ajaichowdhry.in, aruna@nasscom.in, Ameena Khaleel <ameenak@google.com>

Dear All,

Greetings of the day.

This is a gentle reminder that the last date to finalize the Minutes of Meeting (MoM) of the 9th HGB is tomorrow, July 19, 2024 (Friday).

Please provide your input or approval by then. If no input is received, it will be assumed that you consent to the MoM as is.

Thank you in advance for your cooperation.



Pankaj Jain
Assistant Manager
iHub Anubhuti-IIITD Foundation

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 +91 9650163188




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Tanushri Sharma <tanushri.sharma@gov.in>
To: operations@ihub-anubhuti-iiitd.org
Cc: "Dr. Ekta Kapoor" <ekta.kapoor@nic.in>, Rajani Kushwaha <rajani@dbt.nic.in>

18 July 2024 at 15:

Dear Sir,

Referring to the trailing e-mail, please send the minutes to Ms. Rajani and undersigned for review.

Thanks & Regards,
Tanushri Sharma
Scientist-C
Frontier and Futuristic Technologies (FFT) Division
Department of Science & Technology
Ministry of Science & Technology
Technology Bhavan, New Mehrauli Road, New Delhi-110016
Tel O11-26590530



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OF INDIA

सत्यमेव जयते

From: operations@ihub-anubhuti-iiitd.org
To: ceo@ihub-anubhuti-iiitd.org, "rajeev pandey" <rajeev.pandey@ihub-anubhuti-iiitd.org>, bose@iiitd.ac.in, ubdesai@gmail.com, "Dr. Ekta Kapoor" <ekta.kapoor@nic.in>, n-ahuja@illinois.edu, ajai@ajaichowdhry.in, debjani@nasscom.in, manishgupt@google.com, padmanab@microsoft.com, director@iiitd.ac.in, psingh@iiitd.ac.in, "Rajani Kushwaha" <rajani@dbt.nic.in>
Cc: vikram@iiitd.ac.in, saurabh@ihub-anubhuti-iiitd.org, vinod@iiitd.ac.in, "SAURABH KUMAR" <saurabh.kumar88@nic.in>, kavita@ajaichowdhry.in, aruna@nasscom.in, ameenak@google.com
Sent: Thursday, July 18, 2024 12:40:11 PM
Subject: Re: Minutes of the Meeting | Ninth (9th) HGB Meeting of iHub Anubhuti-IIITD Foundation

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Pankaj Jain <operations@ihub-anubhuti-iiitd.org>
To: tanushri.sharma@gov.in
Cc: "Dr. Ekta Kapoor" <ekta.kapoor@nic.in>, Rajani Kushwaha <rajani@dbt.nic.in>

18 July 2024 at 15:

Dear Madam,

Already shared. Sharing this again for your reference.



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